

Almond Industry Position Report

OCTOBER 2017

2017-2018 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2017-2018</u>	<u>2016-2017</u>	<u>% Change</u>
		<u>08/01 - 10/31</u> <u>Kernel Wt.</u>	<u>08/01 - 10/31</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2017	398.7	398,677,112	412,001,125	-3.23%
2. Crop Receipts to Date	2,250.0	1,529,072,022	1,558,570,288	-1.89%
3. [2% Loss and Exempt]	<u>45.0</u>	<u>(30,581,440)</u>	<u>(31,171,406)</u>	
4. New Crop Marketable (2-3)	2,205.0	1,498,490,582	1,527,398,882	-1.89%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>2,603.7</u>	<u>1,897,167,694</u>	<u>1,939,400,007</u>	-2.18%

Shipments by Handlers

7. Domestic	700.0	181,601,089	177,106,726	2.54%
8. Export	<u>1,500.0</u>	<u>424,035,698</u>	<u>430,016,521</u>	-1.39%
9. Total Shipments	2,200.0	<u>605,636,787</u>	<u>607,123,247</u>	-0.24%
10. Forecasted Carryout	<u>403.7</u>			
11. Computed Inventory (6-9)		<u>1,291,530,907</u>	<u>1,332,276,760</u>	-3.06%

Commitments (sold, not delivered)**

12. Domestic		258,469,940	250,824,415	3.05%
13. Export		<u>418,280,333</u>	<u>336,591,053</u>	24.27%
14. Total Committed Shipments		<u>676,750,273</u>	<u>587,415,468</u>	15.21%
15. Uncommitted Inventory (11-14)		<u>614,780,634</u>	<u>744,861,292</u>	-17.46%

Handlers reporting commitments represent 98% of the 2016/2017 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2017-2018 Crop Year		2016-2017 Crop Year	
		10/01 - 10/31	08/01 - 10/31	10/01 - 10/31	08/01 - 10/31
<u>DOMESTIC</u>	Shelled	40,352,199	117,302,158	41,261,659	118,323,269
	Manufactured	25,327,024	72,471,023	20,886,956	65,433,601
	Products	701,743	1,768,314	379,108	819,778
	Inshell	1,016,594	1,741,259	1,176,403	2,260,827
	(Interhandler Transfers)	(1,960,179)	(4,650,003)	(1,982,355)	(5,811,756)
	(Industry Purchases)	<u>(1,525,378)</u>	<u>(7,031,662)</u>	<u>(1,612,657)</u>	<u>(3,918,993)</u>
	Total:	<u>63,912,003</u>	<u>181,601,089</u>	<u>60,109,114</u>	<u>177,106,726</u>
			30%		29%
<u>EXPORT</u>	Shelled	106,281,622	237,417,636	106,616,926	245,473,646
	Manufactured	13,353,837	37,429,943	10,986,104	30,038,909
	Products	103,320	211,392	92,413	92,612
	Inshell	<u>62,837,566</u>	<u>148,976,727</u>	<u>57,745,985</u>	<u>154,411,354</u>
	Total:	<u>182,576,345</u>	<u>424,035,698</u>	<u>175,441,428</u>	<u>430,016,521</u>
			70%		71%
<u>NET SHIPMENTS</u>		<u>246,488,348</u>	<u>605,636,787</u>	<u>235,550,542</u>	<u>607,123,247</u>
			100%		100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>319,362</u>	<u>1,728,061</u>	<u>761,680</u>	<u>3,331,795</u>

Global Percent Total Shipments	2017/18 vs. 2016/17 YTD +/-	World Region Destination	2017 - 2018 - Current				2017 - 2018 - YTD				2016 - 2017 - Current				2016 - 2017 - YTD			
			Current Month - October, 2017		August 1 through October 31, 2017		Current Month - October, 2016		August 1 through October 31, 2016		Current Month - October, 2016		August 1 through October 31, 2016		Current Month - October, 2016		August 1 through October 31, 2016	
			SHELLED 66%	NKW INSHELL 34%	Month TOTAL 100%	SHELLED 65%	NKW INSHELL 35%	Month TOTAL 100%	SHELLED 67%	NKW INSHELL 33%	Month TOTAL 100%	SHELLED 64%	NKW INSHELL 36%	Month TOTAL 100%	SHELLED 64%	NKW INSHELL 36%	Month TOTAL 100%	
	-7%	NORTH AMERICA	4,601,133	29,400	4,630,533	13,862,697	29,400	13,892,097	5,642,963	35,000	5,677,963	14,869,702	35,000	14,904,702				
	1%	Mexico	2,205,196	0	2,205,196	5,243,204	0	5,243,204	2,281,113	2,100	2,283,213	5,204,790	2,100	5,206,890				
	-5%	TI LNORTH AMERICA	<u>6,806,329</u>	<u>29,400</u>	<u>6,835,729</u>	<u>19,112,381</u>	<u>29,400</u>	<u>19,141,781</u>	<u>7,924,076</u>	<u>37,100</u>	<u>7,961,176</u>	<u>20,080,972</u>	<u>37,100</u>	<u>20,118,072</u>				
	196%	LATIN AMERICA/CARIBBEAN																
	23%	Argentina	576,000	17,073	593,073	837,904	17,073	854,977	191,000	8,309	199,309	280,350	8,309	288,659				
	-33%	Brazil	387,200	32,409	419,609	832,531	32,409	864,940	177,275	8,201	185,476	697,369	8,201	705,570				
	-4%	Chile	486,000	0	486,000	1,095,100	0	1,095,100	944,296	0	944,296	1,643,046	0	1,643,046				
	46%	Colombia	212,000	0	212,000	582,745	0	582,745	160,750	0	160,750	609,545	0	609,545				
	-24%	Costa Rica	113,000	0	113,000	254,200	0	254,200	0	0	0	174,000	0	174,000				
	6%	Peru	36,500	0	36,500	432,500	0	432,500	197,500	0	197,500	569,500	0	569,500				
	-3%	TI LLATIN AMERICA/CARIBB	<u>1,953,849</u>	<u>81,954</u>	<u>2,035,803</u>	<u>4,538,217</u>	<u>81,954</u>	<u>4,620,171</u>	<u>1,751,959</u>	<u>50,764</u>	<u>1,802,723</u>	<u>4,289,822</u>	<u>50,764</u>	<u>4,340,586</u>				
4%		Total AMERICAS	8,760,178	111,354	8,871,532	23,650,598	111,354	23,761,952	9,676,035	87,864	9,763,899	24,370,794	87,864	24,458,658				
	-12%	NORTHEAST ASIA																
	6%	China/Hongkong	17,851,973	17,156,419	35,008,392	31,906,951	32,335,770	64,242,721	21,196,533	19,727,967	40,924,500	39,901,269	33,504,529	73,405,798				
	-10%	Japan	7,364,882	33,320	7,398,202	16,428,287	112,828	16,541,115	5,732,380	5,394	5,737,774	15,474,325	170,081	15,644,406				
	-11%	South Korea	4,008,975	0	4,008,975	9,934,566	0	9,934,566	3,176,790	0	3,176,790	10,992,028	0	10,992,028				
	-9%	Taiwan	1,175,250	62,647	1,237,897	1,950,469	187,633	2,138,102	1,257,772	173,072	1,430,844	2,183,225	219,031	2,402,256				
	-15%	TI LNORTHEAST ASIA	<u>30,401,080</u>	<u>17,252,386</u>	<u>47,653,466</u>	<u>60,220,263</u>	<u>32,636,231</u>	<u>92,856,494</u>	<u>31,363,475</u>	<u>19,906,433</u>	<u>51,269,908</u>	<u>68,554,447</u>	<u>33,893,641</u>	<u>102,448,088</u>				
	-18%	SOUTHEAST ASIA																
	36%	Indonesia	213,500	0	213,500	568,050	0	568,050	120,235	0	120,235	666,126	0	666,126				
	-40%	Malaysia	543,450	0	543,450	1,171,745	0	1,171,745	635,825	0	635,825	1,427,550	0	1,427,550				
	-23%	Singapore	889,250	76,320	965,570	1,505,686	106,812	1,612,498	539,175	0	539,175	1,181,375	0	1,181,375				
	-21%	Thailand	466,175	0	466,175	815,775	0	815,775	202,500	0	202,500	1,351,800	0	1,351,800				
	231%	Vietnam	1,071,375	6,937,266	8,008,641	3,092,375	14,812,341	17,904,716	484,000	12,399,377	12,883,377	2,433,950	20,879,615	23,313,565				
	-20%	TI LSOUTHEAST ASIA	<u>3,208,859</u>	<u>7,013,586</u>	<u>10,222,445</u>	<u>7,250,824</u>	<u>14,919,153</u>	<u>22,169,977</u>	<u>2,115,625</u>	<u>12,399,377</u>	<u>14,515,002</u>	<u>7,260,966</u>	<u>20,879,615</u>	<u>28,140,581</u>				
	0%	SOUTHCENTRAL ASIA																
	803%	India	529,550	29,080,682	29,610,232	2,128,973	78,332,212	80,461,185	664,314	16,030,557	16,694,871	1,943,123	80,093,579	82,036,702				
	23%	Kazakhstan	1,054,500	63,810	1,118,310	1,668,250	63,810	1,732,060	264,000	0	264,000	524,000	0	524,000				
	52%	Pakistan	1,009,000	1,133,270	2,142,270	1,703,500	1,622,390	3,325,890	1,317,750	1,692,300	3,010,050	1,800,750	2,363,002	4,163,752				
	39%	Tajikistan	0	0	0	791,950	0	791,950	87,700	0	87,700	87,700	0	87,700				
	-7%	TI LSOUTHCENTRAL ASIA	<u>2,803,050</u>	<u>30,277,762</u>	<u>33,080,812</u>	<u>6,618,793</u>	<u>80,018,412</u>	<u>86,637,205</u>	<u>2,369,764</u>	<u>17,722,857</u>	<u>20,092,621</u>	<u>4,428,573</u>	<u>82,456,581</u>	<u>86,885,154</u>				
	23%	AUSTRALASIA/OCEANIA																
	52%	Australia	338,436	0	338,436	803,644	0	803,644	118,040	8,672	126,712	643,919	8,672	652,591				
	39%	New Zealand	429,075	0	429,075	953,515	0	953,515	134,000	0	134,000	625,580	0	625,580				
	-7%	TI LAUSTRALASIA/OCEANIA	<u>772,708</u>	<u>0</u>	<u>772,708</u>	<u>1,775,854</u>	<u>0</u>	<u>1,775,854</u>	<u>252,040</u>	<u>8,672</u>	<u>260,712</u>	<u>1,269,499</u>	<u>8,672</u>	<u>1,278,171</u>				
34%		Total ASIA-PACIFIC	37,185,697	54,543,734	91,729,431	75,865,734	127,573,796	203,439,530	36,100,904	50,037,339	86,138,243	81,513,485	137,238,509	218,751,994				



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2017 through October 31, 2017

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	47,784,168	45,994,325	1,227,540	3.13%	2.67%
Avalon	4,659,069	4,439,150	226,318	0.30%	5.10%
Butte	57,643,859	55,725,277	843,197	3.77%	1.51%
Butte/Padre	154,988,603	147,614,010	1,933,588	10.14%	1.31%
Carmel	94,329,286	89,856,967	2,267,323	6.17%	2.52%
Carrion	148,339	192,366	5,184	0.01%	2.69%
Folsom	178,177	174,307	5,455	0.01%	3.13%
Fritz	53,859,184	50,903,115	1,255,956	3.52%	2.47%
Hash	4,393,617	2,071,184	179,302	0.29%	8.66%
Hashem	47,840	47,791	1,028	0.00%	2.15%
Independence	47,611,090	46,871,022	1,089,397	3.11%	2.32%
Livingston	3,586,474	3,244,328	95,636	0.23%	2.95%
Marchini	372,430	372,430	24,046	0.02%	6.46%
Marcona	775,889	65,436	700	0.05%	1.07%
Mission	4,547,529	4,471,914	39,195	0.30%	0.88%
Mixed	22,244,243	29,866,736	2,202,201	1.45%	7.37%
Mono	198,745	227,568	11,687	0.01%	5.14%
Monterey	193,920,418	187,083,023	5,297,061	12.68%	2.83%
Morley	414,311	432,213	7,411	0.03%	1.71%
Neplus	635,249	575,969	30,004	0.04%	5.21%
Nonpareil	714,062,322	704,882,198	16,024,934	46.70%	2.27%
Padre	16,216,915	15,840,571	97,464	1.06%	0.62%
Peerless	3,389,442	3,256,408	32,209	0.22%	0.99%
Price	15,364,766	13,898,742	262,136	1.00%	1.89%
Ruby	900,072	830,111	12,854	0.06%	1.55%
Sonora	22,001,019	20,949,317	767,777	1.44%	3.66%
Supareil	2,502,418	2,430,989	55,649	0.16%	2.29%
Tokyo	219,598	219,603	3,929	0.01%	1.79%
Winters	7,101,378	6,507,135	229,177	0.46%	3.52%
Wood Colony	53,930,298	53,496,755	904,224	3.53%	1.69%
Major Variables Sub Total	<u>1,528,026,748</u>	<u>1,492,540,960</u>	<u>35,132,582</u>	<u>99.93%</u>	<u>2.35%</u>
Minor Variables Sub Total	<u>1,045,274</u>	<u>705,787</u>	<u>15,395</u>	<u>0.07%</u>	<u>2.18%</u>
Grand Total All Varieties	<u>1,529,072,022</u>	<u>1,493,246,747</u>	<u>35,147,977</u>	<u>100.00%</u>	<u>2.35%</u>

This report is subject to further verification of handler's receipts
and further reconciliation of USDA incoming Certificates

Almond Board of California
Record Breaking History
Million Pounds

Domestic	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	14.4%	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29
September	-13.3%	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54
October	6.3%	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30
November			52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05
December			49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75
January			57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50
February			51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52
March			56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30
April			50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14
May			58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00
June			65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21
July			57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38
Total	2.54%	181.60	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98

Export	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-8.9%	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39
September	-2.2%	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67
October	4.1%	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28
November			135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19
December			107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87
January			108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10
February			100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95
March			121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95
April			101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64
May			112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39
June			111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23
July			96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71
Total	-1.39%	424.04	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37

Net	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-0.9%	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68
September	-5.4%	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21
October	4.6%	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58
November			187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24
December			156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63
January			165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60
February			152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47
March			178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25
April			151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78
May			170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39
June			177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44
July			153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09
Total	-0.25%	605.64	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36